

OPS 2 NC

C O N F I D E N T I A L

C O N F I D E N T I A L 121244Z DEC 88 STAFF

CITE FBIS/NICOSIA 00946

TO: FBIS.

SUBJECT: DISCUSSIONS WITH GOC OFFICIALS

REFS: A. FBIS/NICOSIA 00942  
B. W4303988

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1. NOT MUCH TO SAY ABOUT MY 9 DECEMBER DINNER CHAT WITH MFA D G MAVROMATTIS. NOTHING HE SAID GAVE THE IMPRESSION THAT WE'D BE HEARING SOON FROM HIM ON RENEGOTIATING THE ANNUAL PAYMENT BUT WOULDN'T HAVE EXPECTED HIM TO SAY ANYTHING ABOUT IT ON THIS OCCASION.

2. COMMENT: PERSONALLY, I'VE ALMOST COME TO THE CONCLUSION THAT, IF WE WANT TO EXPAND THIS BUREAU, EITHER (1) WE HAVE TO REINTERPRET MORE ADVANTAGEOUSLY (AND EGREGIOUSLY?) THE RESTRICTION ON PERSONNEL [ ] OR (2) WE SHOULD CONSIDER SEIZING THE INITIATIVE ON RENEGOTIATING THE ANNUAL PAYMENT. WE HAVE BEEN ONE OVER THE CEILING FOR SOME TIME AND WILL BE TWO OVER IF WE GO AHEAD WITH PLANS TO HIRE TWO GREEK MONITORS AND CONVERT TO STAFF A CONTRACT TECH. WHAT'S MOST BOTHERSOME ABOUT THE CURRENT AGREEMENT, THE ONE CONCLUDED IN 1978, IS ITS LINKAGE TO THE EARLIER 1968 AGREEMENT. THE 1978 AGREEMENT READS LIKE IT COVERS NOT ONLY FBIS BUT ALSO THE DEFUNCT MIA MILIA AND YEROLAKKOS INSTALLATIONS. ON THE OTHER HAND, UNDER THE 1978 AGREEMENT WE ACCEPTED AN FBIS PERSONNEL CEILING OF [ ] A YEAR EVEN THOUGH THE EARLIER AGREEMENT SEEMED TO PROVIDE FOR A SUBSTANTIALLY MORE GENEROUS OVERALL CEILING OF [ ]. ADMITTEDLY, OUR FILES AND KNOWLEDGE OF THE 1968 AND 1978 AGREEMENTS ARE SKETCHY AND WE MAY NOT HAVE ALL OUR FACTS STRAIGHT, BUT MAYBE IT WOULD NOW BE APPROPRIATE AND ADVANTAGEOUS TO PORTRAY THE 1978 AGREEMENT AS ESSENTIALLY TENTATIVE AND OUTDATED AND TO NEGOTIATE A NEW AGREEMENT COVERING ONLY FBIS.

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3. IN A SEPARATE WIDE RANGING CONVERSATION AT THE SAME DINNER,

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PAGE 2 FBIS/NICOSIA 00946 C O N F I D E N T I A L  
GOVERNMENT SPOKESMAN AKIS FANTIS, AN ERSTWHILE MEMBER OF AKEL,  
SUGGESTED TO ME THAT "NEXT TIME" THE NEWSPAPERS GO AFTER FBIS.  
WE SHOULD INVITE IN THE PRESS. YOU'LL RECALL MAVROMATTIS RAISED  
THE SAME SUGGESTION WEEKS AGO, BUT FANTIS SOUNDED MORE FORCEFUL,  
AS IF HE HAD GIVEN IT SOME THOUGHT. I SIMPLY THANKED HIM FOR  
HIS ADVICE AND SAID I'D CONSIDER IT; SAW NO SENSE IN ARGUING  
WITH HIM. [REDACTED]

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